ALLIANCE OF INFORMATION AND REFERRAL SYSTEMS (AIRS)

2018 ANNUAL REPORT
Information and Referral is the art, science and practice of bringing people and services together. I&R providers connect people with resources that can help them.

The nonprofit Alliance of Information and Referral Systems (AIRS at www.airs.org) is the professional membership association for community I&R providers and promotes standards-driven I&R.

More than 900 nonprofit and government organizations of all types and sizes rely on AIRS for performance and quality standards, individual professional certification, and educational, networking and training opportunities.
AIRS Sets Standards …

AIRS Accredits Organizations …

AIRS Certifies Practitioners …

AIRS Trains …
Alliance of Information and Referral Systems Inc  
Statement of Activities  
Year Ended December 31, 2018 (Reviewed)  

<table>
<thead>
<tr>
<th>Revenue, support and other changes:</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conference</td>
<td>$ 339,870</td>
<td>$</td>
<td>$ 339,870</td>
</tr>
<tr>
<td>Membership dues</td>
<td>332,135</td>
<td>-</td>
<td>332,135</td>
</tr>
<tr>
<td>Accreditation</td>
<td>149,850</td>
<td>-</td>
<td>149,850</td>
</tr>
<tr>
<td>Certification</td>
<td>132,449</td>
<td>-</td>
<td>132,449</td>
</tr>
<tr>
<td>Membership publications</td>
<td>400</td>
<td>-</td>
<td>400</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>11,900</td>
<td>-</td>
<td>11,900</td>
</tr>
<tr>
<td>Interest income</td>
<td>223</td>
<td>-</td>
<td>223</td>
</tr>
<tr>
<td>Training</td>
<td>74,731</td>
<td>-</td>
<td>74,731</td>
</tr>
<tr>
<td>Friends of AIRS income</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>1,500</td>
<td>(1,500)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total revenue, support and other changes</strong></td>
<td><strong>1,043,058</strong></td>
<td>(1,500)</td>
<td><strong>1,041,558</strong></td>
</tr>
</tbody>
</table>

| Expenses:                         |                          |                        |       |
| Program services                  | 742,542                  | -                      | 742,542 |
| Management and general            | 213,199                  | -                      | 213,199 |
| **Total expenses**                | 955,741                  | -                      | 955,741 |

| Change in net assets              | 87,317                   | (1,500)                | 85,817 |
| **Net assets, beginning of year** | 174,917                  | 40,331                 | 215,248 |

| **Net assets, end of year**       | **$ 262,234**            | **$ 38,831**           | **$ 301,065** |
AIRS BOARD OF DIRECTORS (on August 2018)

PRESIDENT
VICKI MIZE
United Way of Greater Houston
Houston, Texas

PRESIDENT-ELECT
CATHERINE REA
Heart of Florida United Way
Orlando, Florida

TREASURER:
EDWARD D'ANGELO
The Information Center, Inc.
Taylor, Michigan

SECRETARY
PATRICE EARNEST
National Association of AAA (n4a)
Washington, DC

BOARD:
SAUNDRA BOND
2-1-1 Maryland United Way Helpline
Baltimore, Maryland

TOM BUCKLEY
Epilepsy Foundation of America
Landover, Maryland

DONNA BURNHAM
United Way of Greater Atlanta
Atlanta, Georgia

DAVID ERLANDSON
Greater Twin Cities United Way/LifeWorks
Minneapolis, Minnesota

PAMELA HILLIER
Community Connection/211 Central East
Ontario
Collingwood, Ontario

DAVID JOBE
United Way of Greater Houston
Houston, Texas

LUCINDA LOREI
US Marine Corps Headquarters
Quantico, Virginia

SHYE LOUIS
National Suicide Prevention Lifeline
New York, New York

LaVERDIA McCULLOUGH
Tennessee Commission on Aging and Disability
Nashville, Tennessee

JOAN PHELPS
United Way of Central Virginia
Lynchburg, Virginia

LINDSAY PAULSEN
2-1-1 United Way of the Midlands
Omaha, Nebraska

JOHN PLONSKI
I'm Alive
Hicksville, New York

JENNIE POLLAK
Michigan 2-1-1
Lansing, Michigan

NANETTE RELAVE
NASUAD
Washington, DC
CHARLENE HIPES RETIRES FROM AIRS

After 22 years of leading AIRS from some vulnerable moments to a growing and sustainable organization, Charlene Hipes retired from AIRS on December 31st, 2018. Here are the words she left us with …

“The 22-years have flown by. This will be my last communication to the AIRS members and that brings both sadness and joy. It has been a happy time - a time where I gave of my expertise, a time where I imparted skills and aptly also a time where I learned a great deal.

I have learned that AIRS is governed by a Board of Directors that gives selflessly of their time and expertise. Board Presidents come and go, I have served 12, but each one is unique and taught me something, sometimes kicking and screaming, but…

I also need to acknowledge just how much I have been shaped by my colleagues and friends in the I&R field. I have a myriad of experiences, too many to mention, that have impacted on my life in a memorable and meaningful way.

I have learned,

- that it takes a group of very special people to commit to the job of I&R on a daily basis - even when the going gets tough - and believe me … we've all experienced that over the years.

- and that I would be nothing without the AIRS staff who have always made me look good.

Very importantly, I have learned,

- that AIRS has phenomenal opportunities for growth and our staff will do an excellent job in guiding you in that growth.

And then you'll be glad to hear, I have learned,

- And finally, personally, I have learned that “Happiness is the consequence of personal effort. You fight for it, strive for it and insist upon it - always!”. 

I am extremely grateful for the role that everyone has played in my 22-years with AIRS - they have been happy years and years that I will always remember fondly.